



To: All Prospective Bidders

Subject: Invitation For Bids (IFB) – IFB-CO-115891-REACH Amendment 5

References:

- A. IFB-CO-115891-REACH, NCIA/ACQ/2024/07096, dated Friday, 02 August 2024
- B. IFB-CO-115891-REACH – Amendment 1, NCIA/ACQ/2024/07225, dated Tuesday, 17 September 2024
- C. IFB-CO-115891-REACH – Amendment 2, NCIA/ACQ/2024/07274, dated Tuesday, 27 September 2024
- D. IFB-CO-115891-REACH – Amendment 3, NCIA/ACQ/2024/07334, dated Tuesday, 15 October 2024
- E. IFB-CO-115891-REACH – Amendment 4, NCIA/ACQ/2024/07539, dated Monday, 02 December 2024

Dear Prospective Bidder's,

1. In accordance with Reference A, the purpose of this Amendment 5 to IFB-CO-115891-REACH is to:

- 1.1. **Extend the bid closing date.** To that extent, IFB paragraph 2.3.1. of the Bidding Instructions is modified as follows

From:

2.3.1. *The closing date and time for the electronic submission of bids in response to this IFB is **06 January 2025, 12:00 hours Central European Time (CET)** and is herein referred to as the "Bid Closing Date".*

To:

2.3.1. *The closing date and time for the electronic submission of bids in response to this IFB is **15 January 2025, 12:00 hours Central European Time (CET)** and is herein referred to as the "Bid Closing Date".*

- 1.2. **Publish 1 (one) additional Clarification Request (CRs) from Prospective Bidders (Enclosure 2) missed in the last submission by error.**

- 1.3. **Additional information to Administrative CRs #24, #84, #100**

Regarding the previously provided Administrative CRs #24, #84, #100, by stating that "NATO/NCIA can consider it", it shall be interpreted that should the prospective bidder take exception to the respective provision in their bid, within the limits provided in the respective CR, their bid will not be considered non-compliant.

2. Except as provided above and in the Enclosure 2, all other terms and conditions of IFB-CO-115891-REACH documents remain unchanged.
3. Your Point of Contact for all information concerning this IFB is Diana Nedelea, NCI Agency Contracting Officer who may be reached at:



IFB-CO-115891@ncia.nato.int

4. In accordance with the NATO Management of Non-Classified NATO Information policy (C-M(2002)60), this IFB-CO-115891-REACH shall not be published on the internet.
5. Prospective Bidders are advised that the NCI Agency reserves the right to cancel, withdraw, or suspend this IFB at any time in its entirety without incurring any repercussions, or liabilities.
6. The NCI Agency bears no liability for solicitation preparation costs incurred by firms or any other collateral bid preparation costs.
7. Thank you for your interest in this important NCI Agency business opportunity.

FOR THE CHIEF OF ACQUISITION:

Diana Nedelea
Contracting Officer
NATO Communications and
Information Agency (NCI
Agency)

Enclosures: 2)

ENCLOSURE 1 to IFB-CO-115891-REACH – AMD 5 - Distribution List
ENCLOSURE 2 to IFB-CO-115891-REACH - QUESTIONS AND ANSWERS



ENCLOSURE 1
Distribution List - IFB-CO-115891-REACH

NATO Delegation (Attn: Infrastructure Adviser):

- Albania
- Belgium
- Bulgaria
- Canada
- Croatia
- Czechia
- Denmark
- Estonia
- Finland
- France
- Germany
- Greece
- Hungary
- Iceland
- Italy
- Latvia
- Lithuania
- Luxembourg
- Montenegro
- The Netherlands
- North Macedonia
- Norway
- Poland
- Portugal
- Romania
- Slovakia
- Slovenia
- Sweden
- Spain
- Türkiye
- United Kingdom
- United States

NATO HQ

- NATO Office of Resources

Strategic Commands

- ACO Registry

Principle Contracting Officer

Project Manager

CAB Mailbox

All NATEXs



ENCLOSURE 2 - QUESTIONS AND ANSWERS

IFB-CO-115891-REACH					
PRICE QUESTIONS AND ANSWERS					
Serial #	IFB Source Document	IFB Paragraph Reference	Bidder's Question	NCI Agency's Answer	Answer Released in AMD #
CR#27	Book II-Part I - Bidding sheets_SSS	Tab "CLIN Summary"	<p>In the bidding sheets, CLIN 2,3 is only a fixed price element and does not consider the consumption on a per device basis (as opposed to CLINs 6.2.1, 6.2.2 and 6.2.3, etc). This implies that NCIA does not expect that any roll-out of devices during the transition period (Phase 3). However, for the IOC in M7 we need to deliver some devices. Does NCIA confirm that the devices used for the IOC pilot which will be charged as fixed price under CLIN 2,3?</p> <p>Moreover, should we also assume that the IOC devices will continue to be used in the period after IOC till FOC? And then the respective costs should also be included in CLIN 2,3?</p>	<p style="text-align: center;">See also CR# 25.</p> <p>Should the devices deployed for the pilot continue to be used between IOC and FOC then they will be included, upon acceptance of the Pilot, under CLIN 5 - <i>CLIN 5 (BASE-EVALUATED) - Recurring - DaaS - YEAR 1 (FOC- 31 Dec 2026)</i> Therefore, the cost of the recurring service for these devices from IOC to FOC should NOT be included in CLIN 2, 3.</p>	5