



NCIA/ACQ/2024/07096
Friday, 20 December 2024

To: All Prospective Bidders

Subject: Invitation For Bids (IFB) – IFB-CO-42421724 – MDS

References:

- A. BC D(2018)0004-FINAL, BC Budget Procurement Guidance, dated 29 January 2018
- B. AC/337-D(2016)0014, NCIO Financial Rules and Procedures, dated 16 March 2016
- C. NCI Agency Standard Operating Procedure SOP 16.01 Procurement, dated 03 January 2019
- D. AC/4-D/2261-ADD2(1996 EDITION), IC Policy for Conducting International Competitive Bidding Using Best Value Evaluation Methodology Post-Trial Period Procedures, dated 24 July 2009
- E. NCIA/ACQ/2024/07289

Dear Prospective Bidders,

1. The NATO Communications and Information Agency (NCIA) hereby invites your firm to participate in a Invitation For Bids (IFB), for the provision of Managed Devices Service to the NCI Agency
2. The award will be based on the IFB being evaluated using best value methodology in accordance with the selection criteria set forth in Book I: Bidding Instructions.
3. This solicitation represents an opportunity for your company to contribute its expertise and capabilities in support of NATO's critical mission. By participating, you will be part of a competitive process that values excellence and innovation.
4. The bid closing date and time for this IFB is on or before **Wednesday, 26 February 2025 at 12:00 hours Central European Time (CET)**. Please ensure that your submission reaches us before this date and time, late submissions may not be considered.
5. The solicitation package includes:
 - 5.1. Book I: Bidding Instructions
 - 5.2. Book II: Prospective Contract:
 - a. Part I: Contract Signature Page
 - b. Part I: Schedule of Supply and Services
 - c. Part II: Contract Special Provisions
 - d. Part III: Contract General Provisions
 - e. Part IV: Statement of Work
6. The overall security classification of the IFB is "NATO UNCLASSIFIED". This Invitation For Bids remains the property of the NCI Agency and shall be protected in accordance with the applicable national security regulations.
7. You are requested to complete and return the enclosed acknowledgement of receipt within ten (10) calendar days from the date of this IFB, informing the NCI Agency of your firm's intention to bid. Your firm is not bound by its initial decision and if you decide to

reverse your stated intention at a later date, you are requested to advise the point of contact listed below via email.

8. We encourage you to carefully review the solicitation package and its associated documents to ensure compliance with our requirements.
9. If you have any questions or require clarifications regarding this solicitation, we have provided a dedicated Questions and Answer Form in Book I for your convenience. Please submit your inquiries in accordance with the specified guidelines.
10. Your participation in this solicitation is highly valued, and we look forward to receiving your proposal. By joining forces with NATO, you contribute to the security and stability of our alliance.
11. Should you decide to participate, please submit your bid in accordance with the instructions provided in Book I by the specified bid closing date.
12. Prospective Bidders are advised that the NCI Agency reserves the right to cancel, withdraw, or suspend this IFB at any time in its entirety without incurring any repercussions, or liabilities.
13. The NCI Agency bears no liability for solicitation preparation costs incurred by firms or any other collateral bid preparation costs.
14. The reference for the Invitation For Bids is IFB- CO-42421724 -MDS, and all correspondence concerning this Invitation For Bids should reference this number.
15. Your Point of Contact for all information concerning this IFB is Diana Nedelea, NCI Agency Contracting Officer who may be reached at:

IFB-CO-42421724-MDS@ncia.nato.int
16. In accordance with the NATO Management of Non-Classified NATO Information policy (C-M(2002)60), this IFB-CO-42421724 shall not be published on the internet.
17. Thank you for your attention to this important opportunity. We anticipate your active involvement in this process and your commitment to upholding the highest standards of excellence.

FOR THE CHIEF OF ACQUISITION:

Diana Nedelea
Contracting Officer
NATO Communications and
Information Agency (NCI Agency)



Enclosures: 5 (five)

Attachment A to IFB-CO-42421724-MDS: Acknowledgement of Receipt of Invitation For Bids

Attachment B to IFB-CO-42421724-MDS: Distribution List

Attachment C to IFB-CO-42421724-MDS: Bidders List

Attachment D to IFB-CO-42421724-MDS: Book I Bidding Instructions (separate file)

Attachment E to IFB-CO-42421724-MDS: Book II Prospective Contract (separate file)



**ATTACHMENT A.
ACKNOWLEDGEMENT OF RECEIPT OF INVITATION FOR BIDS**

IFB-CO-42421724-MDS

Please complete, sign and return by email (scanned to PDF) by **12:00 hours Central European Time (CET) on 12/30/2024**
to: IFB-CO-42421724-MDS@ncia.nato.int

We hereby advise that we have received Invitation For Bids IFB-CO-42421724- MDS on _____, together with all enclosures.

PLEASE CHECK ONE:

- As of this date and without commitment on our part, we do intend to submit a bid.
- We do not intend to submit a bid.
- We are reviewing the requirements of the IFB and will notify you of our decision as soon as possible.

Signature: _____

Printed Name: _____

Title: _____

Company: _____



**ATTACHMENT B.
DISTRIBUTION LIST - IFB-CO-42421724-MDS**

NATO Delegation (Attn: Infrastructure Adviser):

- Albania
- Belgium
- Bulgaria
- Canada
- Croatia
- Czechia
- Denmark
- Estonia
- Finland
- France
- Germany
- Greece
- Hungary
- Iceland
- Italy
- Latvia
- Lithuania
- Luxembourg
- Montenegro
- The Netherlands
- North Macedonia
- Norway
- Poland
- Portugal
- Republic of Türkiye
- Romania
- Slovakia
- Slovenia
- Sweden
- Spain
- United Kingdom
- United States

NATO HQ

- NATO Office of Resources

Strategic Commands

- ACO Registry

Principle Contracting Officer

Project Manager

CAB Mailbox

All NATEXs

**ATTACHMENT C.
FINAL BIDDER'S LIST - IFB-CO-42421724-MDS**

NR. CRT.	COUNTRY	NOMINATED BIDDER
1	Belgium	ACCENTURE
2	Norway	AIRBUS DEFENCE AND SPACE AS
3	Slovakia	ALITER TECHNOLOGIES, A.S.
4	Czech Republic	ARICOMA SYSTEMS A.S.
5	Turkey	ASELSANNET ELEKTRONIK VE HABERLESME.SISSAN.TIC.INS. VE TA.AH.A.S.
6	Denmark	ATEA A/S
7	Belgium	ATOS BELGIUM
8	Germany	BECHTLE GMBH & CO. KG
9	Belgium	BRESCO SERVICES
10	Germany	CGI DEUTSCHLAND B.V. & CO. KG
11	Belgium	CISCO SYSTEMS BELGIUM
12	Belgium	COMPUTACENTER NV/SA
13	Spain	COTECO INFORMÁTICA INTERNACIONAL S.L.
14	Slovakia	DATALAN, A. S.
15	Belgium	DELL
16	Turkey	DESTEK BILGISAYAR VE ILETISIM HIZ.TIC.A.S.
17	Belgium	DEUTSCHE TELEKOM GLOBAL BUSINESS SOLUTIONS BELGIUM
18	Germany	DEVICENOW GMBH
19	Belgium	DUSTIN BELGIUM
20	The Netherlands	DXC TECHNOLOGY B.V.
21	Belgium	ECONOCOM PRODUCTS & SOLUTIONS BELUX
22	The Netherlands	EUROTEMPEST B.V.
23	Sweden	EUROTEMPEST SECURE SYSTEMS AB
24	Belgium	EVIDEN BELGIUM
25	Germany	GBS TEMPEST & SERVICE GMBH
26	The Netherlands	HART 4 TECHNOLOGY B.V.
27	Belgium	HP BELGIUM
28	Belgium	IBM BELGIUM
29	Croatia	KING ICT D.O.O.
30	Belgium	KYNDRYL
31	Italy	LEONARDO S.P.A.
32	Bulgaria	LIREX BG OOD
33	US	MCBRIDE CONSULTING, LLC
34	Turkey	MIA TEKNOLOJI AS
35	The Netherlands	NCIM GROEP
36	Italy	NETGROUP SPA
37	Turkey	ORBITEL TELEKOMINIKASYON ILETISIM HIZMETLERI DIS TIC.LTD.STI.
38	Greece	OTE
39	US	PIFINITY, INC.

40	Belgium	PRICEWATERHOUSECOOPERS ENTERPRISE ADVISORY
41	Belgium	PROXIMUS
42	Turkey	SBI BILISIM AS
43	Germany	SECUNET SECURITY NETWORKS AG
44	Turkey	SMARTICT BILISIM ANONIM SIRKETI
45	UK	SPEKTRUM MANAGEMENT GROUP LTD
46	Belgium	STUDIOTECH
47	Spain	TELEFONICA SOLUCIONES DE INFORMATICA Y COMUNICACIONES DE ESPAÑA S.A.U
48	Bulgaria	TELELINK BUSINESS SERVICES EAD
49	France	THALES SIXT GTS FRANCE SAS
50	Turkey	TUBITAK BILGEM TURKI:YE BILIMSEL VE TEKNOLOJIK ARASTIRMA KURUMU BASKANLIGI
51	Poland	VECTOR SYNERGY SP. Z O. O.
52	UK	VODAFONE GROUP PUBLIC LIMITED
53	UK	XMA Ltd