

Notification of Intent to Request Quotations

Method: Basic Ordering Agreement Plus (BOA+)

Web Asset Security Assessment Grey Box Web Penetration Testing NCI Agency Reference #: RFQ-CO-424225-PEN

Estimated Amount: 675K EURO + 1.8M for the two optional years

NOI Closing Date: 11 February 2025

Solicitation Release Date: Anticipated on 14 February 2025

Solicitation Closing Date: Anticipated on 28 February 2025

Contract Award Date: Anticipated on 1 April 2025

Competition Type: BOA+ BV

The NCI Agency hereby notifies the NATO Nations of its intent to request quotations for the procurement of assessment services on the security vulnerabilities and risks associated with NATO web assets.

****Neo eProcurement Registration****

Attention Suppliers,

The NCI Agency is stepping into a new era of procurement. We have launched an eProcurement tool, Neo, to make our collaborations smoother, faster, and more transparent. If you are keen to do business with us, you will need to register in [Neo](#). This tool will offer suppliers visibility into past, current and upcoming business opportunities, and streamlines the competition cycles, contract awards, and account management.

NCI Agency Point of Contact

Leonora Alushani, Contracting Officer

Email: RFQ-CO-424225-PEN@ncia.nato.int

Annexes:

- A. Summary of Requirements
- B. Distribution List
- C. List of Prospective Bidders

To : Distribution List

Subject : **Notification of Intent to Request Quotations for Web Asset Security Assessment Grey Box Web Penetration Testing**

References :

- A.** BC-D(2018)0004-FINAL, BC Budget Procurement Guidance
- B.** AC/4-D(2019)0004(INV), dated 4 July 2019, Procedure Governing the Use of Basic Ordering Agreements
- C.** NATO Budget Committee Decision Sheet, BC-DS(2024)0049

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1. In accordance with References A through C, the NCI Agency, as the Host Nation responsible to implement the project in subject, hereby gives notice of its intent (NOI) to issue a Request for Quotation (RFQ) for Web Asset Security Assessment Grey Box Web Penetration Testing, hereafter referred to as the "Project".
 2. A high-level summary of the Project's technical requirements is set forth in Annex A hereto. These requirements are being refined and will be included in further details as part of the RFQ.
 3. The reference for this Project is RFQ-CO-424225-PEN, and all correspondence concerning this NOI and subsequent RFQ should reference this number.
 4. The NCI Agency will use the Basic Ordering Agreement (BOA) Plus bidding procedures. Annex [C] attached to this letter contains a list of potential bidders which may be able to provide the products or services required for this Project. This list was compiled from companies already holding an active BOA with the NCI Agency.
 5. In addition to the companies listed in Annex [C], the BOA Plus procedures allow national authorities to nominate eligible bidders without an active BOA. Hence, qualified and certified companies interested in receiving the RFQ for this Project are hereby requested to provide a Declaration of Eligibility (DoE), **sent** by their Delegation/Mission to NATO to the NCI Agency contracting authority not later than 11 February 2025, which is 21 calendar days after the date of this letter.
 6.
 - a. In addition to the certification of the company's security clearances required under this NOI, the DoE should include the following information for each of the nominated companies:
 - Company name

- Company address
 - Point of Contact (PoC)
 - PoC email address
 - PoC telephone number
- b. This information is critical to enable prompt and accurate communication with prospective bidders and should be sent electronically to RFQ-CO-424225-PEN@ncia.nato.int.
7. In order to maximize competition the NCI Agency may, at its discretion, accept nominations after the deadline, so long as the RFQ has not been issued. The NCI Agency may even accept, at its discretion, nominations after the RFQ has been issued under the condition that such late nomination will not be used as the basis to request an extension to the bid closing date.
 8. Requests for participation in this competition received directly from individual companies will not be considered, unless they hold a valid BOA with the NCI Agency.
 9. Bidders will be required to declare a bid validity of 3 months from bid closing date. Should the selection and award procedure exceed the bid closing date by more than 3 months, companies will be requested to voluntarily extend the validity of their bids accordingly. Bidders may decline to do so, withdraw their bid and excuse themselves from the bidding process without penalty.
 10. National authorities are advised that the RFQ package is anticipated to be NATO UNCLASSIFIED. However, the RFQ and the contractual documents could contain references to other NATO documents classified as NATO RESTRICTED.
 11. The successful bidder will be required to handle and store classified information up to the level of NATO RESTRICTED. In addition, contractor personnel will be required to work unescorted in Class II Security areas. Therefore, access can only be permitted to cleared individuals. Only companies maintaining such cleared facilities and the appropriate personnel clearances will be able to perform the resulting contract.
 12. The NCI Agency reserves the right to cancel, suspend, or withdraw this NOI at its own discretion and at any time. The NCI Agency is not liable for any expenses incurred by companies in conjunction with their responses to this NOI and such responses shall not be regarded as a commitment of any kind concerning future procurement of the items or services described herein.
 13. Your assistance in this procurement is greatly appreciated.

For the Chief of Acquisition:

[Original Signed By]



Leonora Alushani
Contracting Officer

Annex A – Summary of Requirements

Project No. SEC023,

1. Project Objective

The primary objective of this project is to assess the security vulnerabilities and risks associated with NATO web assets. The security audit will be conducted using a greybox approach and following OWASP Application Security Verification Standard.

2. Scope of Work

The NCIA is seeking suppliers to:

- a. Conduct manual penetration testing following a grey box approach for:
 - i) web assets exposed to the internet.
 - ii) web assets not exposed to the Internet.
- b. Assessing the security vulnerabilities and risks associated with the web assets.
- c. Providing recommendation to mitigate the identified risks

3. Period of Performance

- a. The Period of Performance of the prospective contract is anticipated to be 9 months for the basic period, followed by two 12 months optional periods. The basic period is anticipated to start in April 2025 and end on December 31st 2025. It is important to note that this timeline represents the anticipated duration of the Project, and adjustments may be made as per the requirements of the solicitation process and subsequent contractual agreement.

Annex C – Distribution List

NATO Delegations:

Albania
Belgium
Bulgaria
Canada
Croatia
Czechia
Denmark
Estonia
France
Finland
Germany

Greece
Hungary
Iceland
Italy
Latvia
Lithuania
Luxembourg
Montenegro
Netherlands
North Macedonia
Norway

Poland
Portugal
Romania
Slovakia
Slovenia
Spain
Sweden
The Republic of Türkiye
The United Kingdom
The United States

Embassies in Brussels (Attn: Commercial Attaché):

Albania
Belgium
Bulgaria
Canada
Croatia
Czechia
Denmark
Estonia
France
Finland
Germany

Greece
Hungary
Iceland
Italy
Latvia
Lithuania
Luxembourg
Montenegro
Netherlands
North Macedonia
Norway

Poland
Portugal
Romania
Slovakia
Slovenia
Spain
The Republic of Türkiye
The United Kingdom
The United States

NCI Agency – All NATEXs

Annex C – List of Prospective Bidders

Country	Vendor
Croatia	KING ICT d.o.o. Zagreb
Croatia	King ICT dooel Skopje
Croatia	INsig2 d.o.o.
Finland	Kauko Oy
France	THALES SIX GTS FRANCE SAS
Germany	INTEC Industrie-Technik
Germany	EUROPEAN SPACE IMAGING GMBH
Greece	INTEROPERABILITY SYSTEMS INTERNATIONAL HELLAS S.A. (SCYTALYS SA)
Italy	SIPAL Spa
Latvia	I SIA
Netherlands	Hart 4 Technology
Netherlands	Network Innovations B.V.
Netherlands	SIMAC ELECTRONICS B.V.
Poland	ISCG SP. Z O.O.
Poland	Vector Synergy Sp. z o. o.
Poland	Comp S.A
Portugal	BINNGRO LDA
Portugal	Warpcom Services, S.A.
Spain	DELOITTE CONSULTING, S.L.U.
Spain	Span d.d.
Spain	COTECO INFORMATICA INTERNACIONAL S.L.
Spain	THALES ESPAÑA SISTEMAS, S.A.U.

Türkiye	ASELSAN ELEKTRONİK SANAYİ VE TİCARET A.S.
Türkiye	Simsoft Bilgisayar Teknolojileri Ltd
Türkiye	ICTerra Bilgi ve İletişim Teknolojileri San. ve Tic. A.S.
United Kingdom	TELEDYNE UK Ltd
United States	Datum Systems Inc.
United States	Pifinity, Inc. DBA StorageHawk
United States	Orgro, Inc.