



To: All Prospective Bidders

Subject: Invitation For Bids (IFB) – IFB-423262-REST – Delivery of Reinforcement Enablement Simulation Tool to Joint Support and Enabling (REST)

References:

- A. BC D(2018)0004-FINAL, BC Budget Procurement Guidance, dated 29 January 2018
- B. AC/4-D/2261, IC-NSIP Procedures for International Competitive Bidding, dated 12 January 1996
- C. NCIA/ACQ/2024/07525

Dear Prospective Bidders,

1. The NATO Communications and Information Agency (NCIA) hereby invites your firm to participate in a Invitation For Bids (IFB), for the provision of: Delivery of Reinforcement Enablement Simulation Tool to Joint Support and Enabling (REST)
2. The award will be based on the IFB being evaluated using lowest price technically compliant methodology in accordance with the selection criteria set forth in Book I: Bidding Instructions.
3. This solicitation represents an opportunity for your company to contribute its expertise and capabilities in support of NATO's critical mission. By participating, you will be part of a competitive process that values excellence and innovation.
4. The bid closing date and time for this IFB is on or before Monday, 31 March 2025 at **12:00 hours Central European Time (CET)**. Please ensure that your submission reaches us before this date and time, late submissions may not be considered.
5. The solicitation package includes:
 - 5.1. Book I: Bidding Instructions
 - 5.2. Book II: Prospective Contract:
 - a. Part I: Contract Signature Page
 - b. Part I: Schedule of Supply and Services
 - c. Part II: Contract Special Provisions
 - d. Part III: Contract General Provisions
 - e. Part IV: Statement of Work + Attachments
6. The security classification of this IFB is NATO UNCLASSIFIED. This Invitation For Bids remains the property of the NCI Agency and shall be protected in accordance with the applicable national security regulations.
7. The security classification for the following 2 (two) documents included in Part IV (Statement of Work / Purchaser Furnished Information (PFI) is NATO RESTRICTED:
 - a. PFI18. NR_Cyber security policy.pdf
 - b. PFI19. NR_JSEC_ECD_how_JSEC_operates.pdf

- 7.2.** The NATO Communications and Information Agency (NCIA) shall send the two documents on request, via courier to the designated Point of Contact of the Bidder.
- 7.3.** The Bidder must designate a PoC which is security cleared to receive and handle NATO RESTRICTED material.
- 7.4.** The request must be sent through the Bidder's country NATO Delegation.
- 8.** You are requested to complete and return the enclosed acknowledgement of receipt within seven (7) calendar days from the date of this IFB, informing the NCI Agency of your firm's intention to bid. Your firm is not bound by its initial decision and if you decide to reverse your stated intention at a later date, you are requested to advise the point of contact listed below via email.
- 9.** We encourage you to carefully review the solicitation package and its associated documents to ensure compliance with our requirements.
- 10.** If you have any questions or require clarifications regarding this solicitation, we have provided a dedicated Questions and Answer Form in Book I for your convenience. Please submit your inquiries in accordance with the specified guidelines.
- 11.** Your participation in this solicitation is highly valued, and we look forward to receiving your proposal. By joining forces with NATO, you contribute to the security and stability of our alliance.
- 12.** Should you decide to participate, please submit your bid in accordance with the instructions provided in Book I by the specified bid closing date.
- 13.** Prospective Bidders are advised that the NCI Agency reserves the right to cancel, withdraw, or suspend this IFB at any time in its entirety without incurring any repercussions, or liabilities.
- 14.** The NCI Agency bears no liability for solicitation preparation costs incurred by firms or any other collateral bid preparation costs.
- 15.** The reference for the Invitation For Bids is IFB-423262-REST, and all correspondence concerning this Invitation For Bids should reference this number.
- 16.** Your Point of Contact for all information concerning this IFB is Jean-Luc Guellec, NCI Agency Senior Contracting Officer Principal Contracting Officer who may be reached at:

Email: IFB-423262-REST@ncia.nato.int
Cc: Mihai-Adrian.Lita@ncia.nato.int
- 17.** In accordance with the NATO Management of Non-Classified NATO Information policy (C-M(2002)60), this IFB-423262-REST shall not be published on the internet.
- 18.** Thank you for your attention to this important opportunity. We anticipate your active involvement in this process and your commitment to upholding the highest standards of excellence.

FOR THE CHIEF OF ACQUISITION:

JeanLuc Guellec

Digitally signed by JeanLuc
Guellec
Date: 2025.02.12 09:13:11
+01'00'

Jean-Luc Guellec
Principal Contracting Officer
NATO Communications and
Information Agency (NCI Agency)

Enclosures: 5

Attachment A to IFB-423262-REST: Acknowledgement of Receipt of Invitation For Bids

Attachment B to IFB-423262-REST: Distribution List

Attachment C to IFB-423262-REST: Bidders List

Attachment D to IFB-423262-REST: Book I Bidding Instructions (separate file)

Attachment E to IFB-423262-REST: Book II Prospective Contract (separate file)



**ATTACHMENT A.
ACKNOWLEDGEMENT OF RECEIPT OF INVITATION FOR BIDS
IFB-423262-REST**

Please complete, sign and return by email (scanned to PDF) by **12:00 hours Central European Time (CET) on 2/18/2025**
to: IFB-423262-REST@ncia.nato.int

We hereby advise that we have received Invitation For Bids IFB-423262-REST on Tuesday, 11 February 2025, together with all enclosures.

PLEASE CHECK ONE:

- As of this date and without commitment on our part, we do intend to submit a bid.
- We do not intend to submit a bid.
- We are reviewing the requirements of the IFB and will notify you of our decision as soon as possible.

Signature: _____

Printed Name: _____

Title: _____

Company: _____

**ATTACHMENT B.
DISTRIBUTION LIST - IFB-423262-REST**

NATO Delegation (Attn: Infrastructure Adviser):

- Albania
- Belgium
- Bulgaria
- Canada
- Croatia
- Czechia
- Denmark
- Estonia
- Finland
- France
- Germany
- Greece
- Hungary
- Iceland
- Italy
- Latvia
- Lithuania
- Luxembourg
- Montenegro
- The Netherlands
- North Macedonia
- Norway
- Poland
- Portugal
- Republic of Türkiye
- Romania
- Slovakia
- Slovenia
- Spain
- Sweden
- United Kingdom
- United States

NATO HQ

- NATO Office of Resources

Strategic Commands

- ACO Registry

**Principal Contracting Officer – Jean-Luc Guellec
Project Manager – Nicolas Hermann
CAB Mailbox
All NATEXs**

**ATTACHMENT C.
FINAL BIDDER'S LIST - IFB-423262-REST**

Country		Nominated Bidders
Belgium	1	ACCENTURE
Belgium	2	CENTRAL SPACE AGENCY
Belgium	3	DELOITTE CONSULTING AND ADVISORY
Belgium	4	AMAZON WEB SERVICES BELGIUM
Belgium	5	SECUTEC
Canada	6	DELOITTE CANADA
Czech Republic	7	DATERA S.R.O
France	8	PATHAWAY NAVALGO SAS
Germany	9	CAPGEMINI DEUTSCHLAND GMBH
Germany	10	VISITRANS GMBH
Italy	11	SIRTI DIGITAL SOLUTIONS
The Netherlands	12	DXC TECHNOLOGY B.V.
Poland	13	VECTOR SYNERGY SP. Z.O.O
Republic of Türkiye	14	ASELSANNET ELEKTRONİK VE HAB. SIS. SAN. TIC, INS, VE TAAH. LTD
Republic of Türkiye	15	EBR AUTOMOTIV ELEKTRONİK TEKNOLOJİ VE ARGE LTD STI
Republic of Türkiye	16	HAVELSAN HAVA ELEKTRONİK SANAYİ VE TİCARET ANONİM ŞİRKETİ
Republic of Türkiye	17	MILSOFT YAZILIM TEKNOLOJİLERİ A.Ş
Republic of Türkiye	18	SBI BİLİSİM A.Ş.
Republic of Türkiye	19	SIMSOFTEK BİLGİSAYAR TEKNOLOJİLERİ LTD. ŞTİ.
Republic of Türkiye	20	SDT UZAY VE SAVUNMA TEKNOLOJİLERİ A.Ş.
Republic of Türkiye	21	STM SAVUNMA TEKNOLOJİLERİ MÜHENDİSLİK VE TİCARET A.Ş.
The United Kingdom	22	JANES GROUP UK LIMITED
The United Kingdom	23	SKYRAL DEFENCE LIMITED
The United Kingdom	24	BAE SYSTEMS AI INT LTD
The United Kingdom	24	AMENTUM CLEAN ENERGY LIMITED
The United Kingdom	26	PARICO LIMITED
The United Kingdom	27	SQUARCLE CONSULTING LTD
The United Kingdom	28	ARQIT LTD
The United States	29	BOOZ ALLEN HAMILTON, INC.