

NATO UNCLASSIFIED



SUPREME HEADQUARTERS ALLIED POWERS EUROPE  
GRAND QUARTIER GÉNÉRAL DES PUISSANCES ALLIÉES  
EN EUROPE  
Mons - Belgium



TO: BC's Distribution List for International Competitive Bidding

DATE: 10 February 2025

Subject: Notification of Intent (NOI) to Issue an Invitation For International Bidding (IFIB) for the Provision of Joint Targeting Courses at NATO School Oberammergau (Germany).

REFERENCE: Bi-SC Procurement Directive 060-070 dated 30 June 2015.

1. In accordance with the stipulations of the Directive at Reference, Annex C, the following information is provided on an Invitation for International Bidding (IFIB) that this Headquarters has the intention to release.

IFIP reference number : ACO-SH-25-05  
Title of IFIB : Provision of Joint Targeting Courses at NATO School Oberammergau (Germany).  
Requirement : The purpose of this IFIB is to award a Cost-Reimbursement contract (1 year+1 option year) for the Provision of Joint Targeting Courses at NATO School Oberammergau (Germany)  
Type of contract : Cost –Reimbursement type.  
Estimated Value : 2,400,000 EUR  
Period of performance : One-time.  
Bidding procedure : Best price.  
Funding : Military budget.  
Classification : NATO UNCLASSIFIED  
Issue Date : March 2024, planned.  
Closing Date : June 2024, planned.  
Eligibility : This IFIB is open to proposals from firms that (1) originate and are chartered/incorporated within NATO-member nations, (2) maintain a professionally active facility (e.g. office, factory, laboratory) within NATO-member nations (3) are legally authorized, at the time of the bidding and afterwards in the event of contract award, to operate the services described in this solicitation in the country where the services described in this solicitation shall be provided (i.e. Germany); (4) have performed at least three contracts within the last five years substantially similar in scope and magnitude to the requirements described in this solicitation.

Delivery location(s) : NATO School Oberammergau (Germany).  
Partial bidding : Is not authorized.  
Web site(s) : The final IFIB package will be published on the following websites:  
<https://shape.nato.int/financeandacquisition/page136374522>  
<https://aco.procureware.com>; Interested firms are invited to apply for registration on the ACO Procureware portal unless they already hold status of approved/registered vendor on the portal.

2. SHAPE will directly submit this IFIB using the ACO Procureware portal to all potential bidders and will provide a short information notice of the tender documents on the Web sites above. Firms that have already been identified are listed in the NOI Annex.

3. NATO Delegations are hereby invited to nominate, **by email and before 10 March 2025**, the name, full address, Point of Contact, telephone and email address of other potential bidders established within their respective country. This and any other correspondence hereto is to be addressed to:

NATO UNCLASSIFIED

NATO UNCLASSIFIED

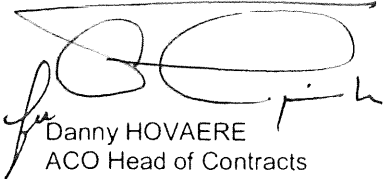
**SHAPE / FINAC – Acquisition Management Branch**

Attn: Mr Luis Alberto FERNANDEZ LOPEZ – Senior Contracting Officer

Tel: +32 (0)65 44 9072

E-mail: [luis.fernandezlopez@shape.nato.int](mailto:luis.fernandezlopez@shape.nato.int)

4. In order to preserve the integrity of the acquisition process, NATO Delegations are kindly requested not to distribute the list of the potential bidders which is provided in the Annex to this NOI.



Danny HOVAERE  
ACO Head of Contracts  
SHAPE – FINAC, Acquisition Management Branch

NATO UNCLASSIFIED

NATO UNCLASSIFIED

ANNEX to NOI IFIP-ACO-SH-24-14: List of Potential Bidders already identified by SHAPE

<b>ACCENTURE</b>	Picardstraat 11 , bus 100, 1000 Brussels - Belgium Tel: +32 470 80 06 68 Email: <a href="mailto:renato.nascimento@accenture.com">renato.nascimento@accenture.com</a>
<b>DELOITTE</b>	Gateway Building, Luchthaven Brussel Nationaal 1 J, 1930 Zaventem Belgium Tel: +32 2 800 23 89 Email : <a href="mailto:sbaeijs@DELOITTE.com">sbaeijs@DELOITTE.com</a>  DELOITTE LLP 1 New Street Square - London (UK) - EC4A 3HQ POC: Justin Siglow Tel: 07917088213 E-mail address: <a href="mailto:jsiglow@deloitte.co.uk">jsiglow@deloitte.co.uk</a>
<b>ISDEFE</b>	C. de Beatriz de Bobadilla, 3, Moncloa - Aravaca, 28040 Madrid - Spain Tel: +34 914 11 50 11 Emails: <a href="mailto:opastor@isdefe.es">opastor@isdefe.es</a> ; <a href="mailto:general@isdefe.es">general@isdefe.es</a>
<b>KPMG</b>	Luchthaven Brussel Nationaal 1K, 1930 Zaventem -Belgium Tel : +32 2 708 43 00 Emails : <a href="mailto:bmeyer@kpmg.com">bmeyer@kpmg.com</a> ; <a href="mailto:pmaes@kpmg.com">pmaes@kpmg.com</a>
<b>PWC</b>	Culliganlaan 5 1831 Diegem -Belgium Tel: +32 2 710 42 11 Emails : <a href="mailto:frederic.mommaerts@pwc.com">frederic.mommaerts@pwc.com</a> ; <a href="mailto:vanessa.ngoma@pwc.com">vanessa.ngoma@pwc.com</a>
<b>BREVCOS SERVICES</b>	Place Marcel Broodthaers 8 box 5 off 415 B 1060 BRUXELLES N° ent. : 0895.495.189 P.O.C. : Hristo Petkov <a href="mailto:sales@brevcoservices.com">sales@brevcoservices.com</a> Mobile: +359 882 407 515
<b>CALIAN</b>	Postboks 6537, 4087, Stavanger Norway P.O.C.: John W Cullen. <a href="mailto:John.Cullen@calian.com">John.Cullen@calian.com</a> Mobile: +47 9327 7389

