



## HEADQUARTERS KOSOVO FORCE

Film City, 10000 Pristina, Kosovo

**Our ref:** 5080 /KHQ BCE 0010/25**Tel:** +389-2268-2806**Date:** 14 February 2025**NCN:** 681+2806

**TO:** BC Distribution List for International Competitive Bidding

**DATE:** 14 February 2025

**SUBJECT:** Notification of Intent (NOI) to issue an Invitation for International Bidding (IFIB) for the procurement of one (1) ladder fire truck for HQ KFOR fire service located in Pristina, Kosovo.

**REFERENCE:** Bi-SC Procurement Directive 060-070 dated 30 June 2015

1. In accordance with the stipulations of the Directive at Reference, Annex C, the following information is provided on an Invitation for International Bidding (IFIB) that this Headquarters has the intention to release:

IFIB reference number : **ACO-KFOR-25-02**

Title of IFIB : Procurement of one (1) Ladder Fire Truck for HQ KFOR Fire Service. Camp Film City, Pristina, Kosovo.

Requirement : The purpose of this requirement is to supply and deliver one (1) Ladder Fire Truck turntable or with a hydraulic platform with attached ladder in one side, with articulated ladder top section to reach minimum 25m working height and with a rescue cage for rescue and firefighting operations.

Type of Contract : Firm Fixed Price contract.

Estimated Value : Estimated Cost € 950,000.00

Period of Performance : The fire truck should be delivered by 31 December 2026.

Bidding Procedure : Two Sealed Envelopes – lowest price technically compliant bid

Funding : 183 Military Budget.  
183.2026.735001.FE.O41.JA1.401.000.000.170.000  
Estimated cost: €950,000.00

Classification : NATO UNCLASSIFIED.

Issue date : 20 March 2025 (planned)

Closing date : 08 May 2025 (planned)

Eligibility : Eligible sources are restricted to governmental or commercial entities (1) that originate and are chartered/incorporated within NATO-member

nations, and (2) that maintain a professionally active facility (office, factory, laboratory, etc.) within NATO-member nations that provide the funding for ACO/ACT HQs and/or specific requirement.

Joint Venture and or any type of temporary grouping of companies will not be considered eligible to participate in this bidding process.

Only bidders that hold a current and valid Data Universal Numbering System (DUNS) number and that the related Dun & Bradstreet (D&B) report or equivalent document does not highlight significant risk of business failure will be considered eligible for contract award.

Delivery location (s) : KFOR HQ, CFC, Pristina, Kosovo.  
Partial Bidding : Is Not Authorized.  
Web site : <https://shape.nato.int/financeandacquisition/page136374522>

2. KFOR HQ J8 P&C will directly e-mail this IFIB to all potential bidders and SHAPE Finance and Acquisition Directorate -ACO Acquisition Management Branch- will post an abstract of the tender documents on the Web site above. Firms that have already been identified, at the moment, are listed in the NOI Annex.

3. NATO Delegations are hereby invited to nominate, **by email and before 17 March 2025**, the name, full address, Point of Contact, telephone and email address, of other potential bidders established within their respective country and issue the appropriate Declaration of Eligibility for each nominated company. This and any other correspondence hereto is to be addressed to:

#### **J8/BUDFIN – Purchasing & Contracting Branch**

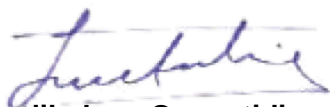
**KFOR HQ J8  
Film City, 10000 Pristina, Kosovo**

**Attn:  
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KPN/DSN: 606-681-2352  
Commercial: (00389) 2268-2806 or 00381(0) 38 503 603 2806  
Cell: 00386 (0) 49 750 249  
Email: [gounatidisn@hq.kfor.nato.int](mailto:gounatidisn@hq.kfor.nato.int)**

**C.C:**

**JASON EDWARDS Sqn Ldr OF3 GBR-F  
Via Madonna del Pantano  
80014 Giugliano in Campania, Italy  
Tel: ++39-081-7212225 - Fax: ++39-081-721 2265  
E-mail: [Jason.EDWARDS@jfcnp.nato.int](mailto:Jason.EDWARDS@jfcnp.nato.int)**

4. In order to preserve the integrity of the acquisition process, NATO Delegations are kindly requested not to distribute the list of the potential bidders which is provided in the Annex to this NOI.



**Nikolaos Gounatidis  
NATO Civ,  
Chief, Purchasing and Contracting**

NATO UNCLASSIFIED  
List of Potential Bidders Already Identified by KFOR Headquarters.

A/A	BIDDER	ADDRESS	CAP	CITY	COUNTRY	TEL	Email
1	MAGIRUS GMBH	Gra-Arco-Strabe 30	89079	Ulm	Germany	+49 731 408-0	<a href="mailto:magirus@cnhind.com">magirus@cnhind.com</a> <a href="mailto:magirus@ivecogroup.com">magirus@ivecogroup.com</a> <a href="mailto:magirus-vertrieb@ivecogroup.com">magirus-vertrieb@ivecogroup.com</a> <a href="mailto:natalie.renner@ivecogroup.com">natalie.renner@ivecogroup.com</a>
2	EGI KLUBB GROUP	Rue de la Warenne	800	Les Ayvelles	France	+33 3 24 37 31 36	<a href="mailto:contact@klubb.com">contact@klubb.com</a>
3	ROSENBAUER D.O.O	Crnuce, Pot k sejmiscu 28/a	1231	Liubljana	Slovenia	+386 5 933 70 91 +386 1 530 9110	<a href="mailto:ziga.udir@rosenbauer.com">ziga.udir@rosenbauer.com</a> <a href="mailto:prodaja@rosenbauer.com">prodaja@rosenbauer.com</a>
4	VICTORIA-AL shpk	Muhamet Gjolllesha Nr. 58 / PoBox 1001	1000	Tirana	Albania	+355 4 2273472	<a href="mailto:info@victoria.al">info@victoria.al</a>
5	ZIEGLER D.O.O	Rakitnica 2 Vladimira Preloga 13	10040 44320	Zagreb Kutina	Croatia	+385 1 2498 319 +385 24 55 929 +385 91 3110 406	<a href="mailto:zpisk@ziegler.hr">zpisk@ziegler.hr</a> <a href="mailto:info@ziegler.hr">info@ziegler.hr</a> <a href="mailto:ziegler-doo@ziegler.hr">ziegler-doo@ziegler.hr</a> <a href="mailto:bkklar@ziegler.hr">bkklar@ziegler.hr</a> <a href="mailto:gasop2003@yahoo.com">gasop2003@yahoo.com</a>
6	EUROSCAN	22 Patroklou Str Vrilissia	15235	Athens	Greece	+302 10 810 4010	<a href="mailto:euroscan@euroscan.gr">euroscan@euroscan.gr</a> <a href="mailto:christos@euroscan.gr">christos@euroscan.gr</a>
7	JOSEF LENTNER GMBH	Josef-Neumeier – Strasse 3	85664	Hohenlinden	Germany	+49 (0) 81 24/44 44 7 - 168	<a href="mailto:info@lentner-gmbh.de">info@lentner-gmbh.de</a> <a href="mailto:mj.hausmann@lentner-gmbh.de">mj.hausmann@lentner-gmbh.de</a>
8	BAI BRESCIA ANTINCENDI INTERNATIONAL SRL	Via Bruno Buozzi, 34	25021	Bangolo Mella	Italy	+39 030 6829311	<a href="mailto:info@bai.it">info@bai.it</a> <a href="mailto:guinchard@bai.it">guinchard@bai.it</a> <a href="mailto:ghiroldi@bai.it">ghiroldi@bai.it</a>
9	BAI SONDERFAHRZEUGE GMBH	Industriestrasse 96	75181	Pforzheim	Germany	+49 (0) 7231 78000 0	<a href="mailto:info@bai-deutschland.de">info@bai-deutschland.de</a>
10	NAPA TRUCKS SPOL.SR.O	Semtín 100	53353	Pardubice	<a href="#">Czech Republic</a>	+ 420 466412229 +420 725516919	<a href="mailto:tatra@napatrucks.cz">tatra@napatrucks.cz</a> <a href="mailto:info@napatrucks.cz">info@napatrucks.cz</a>
11	EURO GV d.o.o.	Mala Bukovica 2,	6250	Iirska Bistrica,	Slovenia	0038657118340	<a href="mailto:info@eurogv.si">info@eurogv.si</a>
12	FLAMMIFER d.o.o	Ulica akademika Milana HERAKA 22	47280	Ozalj	Croatia	+385 47 731 048 +385 91 6645	<a href="mailto:goran.zugec@flammiifer.hr">goran.zugec@flammiifer.hr</a>
13	COPENHAGEN GLOBAL A/S	Sankt Annae Plads 11	1250	Copenhagen K	Denmark	+45 4089 1705	<a href="mailto:jshu@cphgroup.com">jshu@cphgroup.com</a>
14	WISS Feuerwehrfahrzeuge	Konrad-Adenauer-Ring 4,	79336	Herbolzheim	Germany	+49 7643 / 933 69 – 0	<a href="mailto:kundendienst@wiss-feuerwehrfahrzeuge.de">kundendienst@wiss-feuerwehrfahrzeuge.de</a> <a href="mailto:info@wiss-feuerwehrfahrzeuge.de">info@wiss-feuerwehrfahrzeuge.de</a>
15	Bronto Skylift Oy Ab	Teerivuorenkatu 28,	FIN-33300	Tampere	Finland	+358 20 729 7111	<a href="mailto:Peter.Zechmeister@brontoskylift.com">Peter.Zechmeister@brontoskylift.com</a> <a href="mailto:stefano.leporale@brontoskylift.com">stefano.leporale@brontoskylift.com</a>
16	Bronto Skylift Deutschland GmbH	Meierottostr. 7, Wiesenhuttenstrabe 11	10719 60329	Berlin Frankfurt	Germany	+49 15238057059	