

Notification of Intent to Request Quotations

Amendment 3

Method: Basic Ordering Agreement Plus (BOA+)

Privileged Access Management (PAM) Solution

NCI Agency Reference #: RFQ-CO-115725-PAM

Estimated Amount: 2,500,000 EUR (Base Contract)

NOI Closing Date: 14 March 2025

Solicitation Release Date: Anticipated Q1 2025

Solicitation Closing Date: Anticipated Q2 2025

Contract Award Date: Anticipated Q3 2025

Competition Type: BOA+ Lowest Priced Technically Compliant

The NCI Agency hereby notifies the NATO Nations of its intent to request quotations for the procurement of a Privileged Access Management (PAM) solution to control and audit privileged accesses, actions and permissions by elevated users managing the IT environment in NCIA data centres. The PAM project is part of the wider IT Modernisation Recovery Increment 1 (ITM-RC1) project.

Please note that this NOI is re-issued due to the fact that the Host Nation has not invited bids after twelve months following the final date in Reference G by which firms must make known their desire to be invited to bid. Therefore, the list of prospective bidders is re-opened for the addition of any other eligible bidders and/or deletion of existing bidders.

NCI Agency Point of Contact

Natalia Wojciak, Contracting Officer

RFQCO115725PAM@ncia.nato.int

Annexes:

- A. Summary of Requirements
- B. Distribution List
- C. List of Prospective Bidders

To : Distribution List

Subject : **Notification of Intent to Request Quotations Amendment 3 for Privileged Access Management (PAM) Solution**

References :

- A.** AC/4-D/2261 (1996 Edition), NSIP Procedures for International Competitive Bidding
- B.** AC/4-D(2019)0004(INV), dated 4 July 2019, Procedure Governing the Use of Basic Ordering Agreements
- C.** NATO Investment Committee Decision Sheet, AC/4-DS(2022)0010, AC/4-DS(2022)0031(INV), AC/4-DS(2023)0003(INV)
- D.** AC/4(PP)D/27263-REV2-ADD21-REV1
- E.** NOI "NCIA/ACQ/2022/06823", dated 09 June 202
- F.** NOI Amendment 1 "NCIA/ACQ/2022/07088, dated 17 August 2022
- G.** NOI Amendment 2 "NCIA/ACQ/2023/07029", dated 18 July 2023

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1. In accordance with References A through D, the NCI Agency, as the Host Nation responsible to implement the project in subject, hereby gives notice of its intent (NOI) to issue a Request for Quotation (RFQ) for Privileged Access Management (PAM) Solution, hereafter referred to as the "Project".
 2. A high-level summary of the Project's technical requirements is set forth in Annex A hereto. These requirements are being refined and will be included in further details as part of the RFQ.
 3. The reference for this Project is RFQ-CO-115725-PAM, and all correspondence concerning this NOI and subsequent RFQ should reference this number.
 4. The NCI Agency will use the Basic Ordering Agreement (BOA) Plus bidding procedures. Annex C attached to this letter contains a list of potential bidders which may be able to provide the products or services required for this Project. This list was compiled from companies holding an active BOA with the NCI Agency and companies already nominated by their Delegation/Mission to NATO.
 5. In addition to the companies listed in Annex C, the National Authorities are invited to nominate new eligible Bidders no later than 14 March 2025 by sending a Declaration of Eligibility (DoE) to the NCI Agency. No new DoEs are required for the nominated Bidders at Annex C, unless any of the information requested in paragraph 6 has changed.
 6. The Declarations of Eligibility of qualified and certified companies which may be interested in

receiving a Request for Quote for this project should include the following information for each of the new nominated firms:

- Company name
 - Company address
 - Point of Contact (PoC)
 - PoC email address
 - PoC telephone number
- This information is critical to enable prompt and accurate communication with prospective bidders and should be sent electronically to RFQCO115725PAM@ncia.nato.int.
7. In order to maximize competition the NCI Agency may, at this discretion, accept nominations after the deadline, so long as the RFQ has not been issued. The NCI Agency may even accept, at its discretion, nominations after the RFQ has been issued under the condition that such late nomination will not be used as the basis to request an extension to the bid closing date.
 8. Requests for participation in this competition received directly from individual companies will not be considered, unless they hold a valid BOA with the NCI Agency.
 9. Bidders will be required to declare a bid validity of 12 months from bid closing date. Should the selection and award procedure exceed the bid closing date by more than 12 months, companies will be requested to voluntarily extend the validity of their bids accordingly. Bidders may decline to do so, withdraw their bid and excuse themselves from the bidding process without penalty.
 10. National authorities are advised that the RFQ package is anticipated to be NATO RESTRICTED. The RFQ and the contractual documents will contain references to other NATO documents classified as NATO RESTRICTED.
 11. The successful bidder will be required to handle and store classified information up to the level of NATO RESTRICTED. In addition, contractor personnel will be required to work unescorted in Class II Security areas. Therefore, access can only be permitted to cleared individuals. Only companies maintaining such cleared facilities and the appropriate personnel clearances will be able to perform the resulting contract.
 12. The NCI Agency is not liable for any expenses incurred by companies in conjunction with their responses to this NOI and such responses shall not be regarded as a commitment of any kind concerning future procurement of the items or services described herein.
 13. Your assistance in this procurement is greatly appreciated.

For the Chief of Acquisition:

Natalia Wojciak
Contracting Officer

Annex A – Summary of Requirements

Project No. 2020/OIS03301, CP9C0150

1. Project Objective

- a) The Privileged Access Management (PAM) project is part of the wider IT Modernisation Recovery Increment 1 (ITM-RC1) project, which aims to provide the following services through the Operational Network (ON): Infrastructure as a Service (IaaS), Enterprise Core Services (ECS), Client Provisioning Services (CPS) and Service Management and Control (SMC).
- b) The PAM project will deliver a comprehensive solution to control and audit privileged accesses, actions and permissions by elevated users managing the IT environment.

2. Scope of Work

- a) The scope of the PAM service is all NCI Agency provided CIS, where privileged access accounts are needed to some extent.
- b) The implementation of PAM will follow the ITM implementation. The PAM contractor will need to work with other contractors on ITM-RC1 to successfully deliver the project.
- c) The successful contractor will carry out an end-to-end project, from analysis and design to implementation, taking into account the current and future challenges and constraints of the NATO environment.
- d) The project will follow a phased roll-out approach. Required PAM measures include:
 - Inventory of privileged accounts
 - Implementation of multi factor authentication of privileged accounts, using the NATO PKI-system.
 - Establishing controls for privileged access
 - Account/credentials vaulting
 - Session management
 - Session recording
 - Rationalise number and scope of accounts and privileges
 - Implementation of Just in Time access controls
 - Integration with SIEM
 - Integration with tooling like ITSM/IGA
 - Automation of privileged tasks

- User based analytics
- e) The PAM system is expected to integrate with all Communication and Information Systems, amongst which:
 - i. Network and infrastructure equipment (e.g. routers, servers, switches)
 - ii. Security Enforcing Infrastructure (e.g. Firewalls, VPN-concentrators)
 - iii. OSs (e.g. Linux, Windows, Solaris)
 - iv. Applications (e.g. containerized, COTS, web-based, legacy)
 - v. IoT/OT devices (e.g. Building Management, Cameras, Security Systems)

3. Warranty and O&M Support (Option)

- a) Following acceptance of the final operational delivery, the contract will require warranty for any software delivered.
- b) The contract is expected to include O&M support (licenses and subscriptions) following acceptance of the final operational delivery.
- c) Warranty and O&M support will be included in the contract as an option.

Annex B – Distribution List

NATO Delegations:

Albania	Greece	Poland
Belgium	Hungary	Portugal
Bulgaria	Iceland	Romania
Canada	Italy	Slovakia
Croatia	Latvia	Slovenia
Czech Republic	Lithuania	Spain
Denmark	Luxembourg	The Republic of Türkiye
Estonia	Montenegro	The United Kingdom
France	Netherlands	The United States
Germany	North Macedonia	
	Norway	

Embassies in Brussels (Attn: Commercial Attaché):

Albania	Greece	Poland
Belgium	Hungary	Portugal
Bulgaria	Iceland	Romania
Canada	Italy	Slovakia
Croatia	Latvia	Slovenia
Czech Republic	Lithuania	Spain
Denmark	Luxembourg	The Republic of Türkiye
Estonia	Montenegro	The United Kingdom
France	Netherlands	The United States
Germany	North Macedonia	
	Norway	

NCI Agency – All NATEXs

Annex C – List of Prospective Bidders

Country	Vendor
BELGIUM	Accenture NV/SA
BELGIUM	AEROSPACE LAB SA
BELGIUM	ATOS
BELGIUM	Brevco Services
BELGIUM	CISCO SYSTEMS BELGIUM
BELGIUM	COMPUTACENTER NV
BELGIUM	CONTRINITY
BELGIUM	DELOITTE CONSULTING AND ADVISORY BV
BELGIUM	FUNKY DUCK BV
BELGIUM	Global Tradecraft Intelligence
BELGIUM	PRICEWATERHOUSECOOPER (PWC) ENTERPRISE ADVISORY
BELGIUM	PROXIMUS
BELGIUM	VERIZON BELGIUM LUXEMBURG
Separator	
BULGARIA	EnduroSat
BULGARIA	KONTRAX AD
BULGARIA	LIREX BG OOD
BULGARIA	TechnoLogica EAD
BULGARIA	Telelink Business Servises EAD.
Separator	
CANADA	COMPUSULT LIMITED
CANADA	GlobVision Inc.
CANADA	IT Chapter Inc.
CANADA	MDA Geospatial Services Inc.
CANADA	Sabytel Technologies Inc.
CANADA	SkyWatch Space Applications Inc.
CANADA	Terida Systems Ltd.
CANADA	Wyvern Incorporated
Separator	
CROATIA	CROATEL d.o.o.
CROATIA	INsig2 d.o.o.
CROATIA	KING ICT d.o.o. Zagreb
CROATIA	Odasiljaci i veze d.o.o.
CROATIA	SPAN d.d.
CROATIA	Verso Altima d.o.o.
Separator	
CZECHIA	OPTOKON a.s.
CZECHIA	SpaceKnow Inc., odstepny zavod

DENMARK	Arbit Cyber Defence
DENMARK	Atea A/S
DENMARK	Integra Consult A/S
DENMARK	PROTEAMS ApS
ESTONIA	
ESTONIA	UAWTA OÜ
FRANCE	
FRANCE	Airbus Defence and Space SAS
FRANCE	Marlink SAS
FRANCE	PRELIGENS
FRANCE	Telespazio France
FRANCE	THALES SIX GTS FRANCE SAS
GERMANY	
GERMANY	Airbus Defence and Space GmbH
GERMANY	ACME Portable Computer GMBH
GERMANY	AWARE7 GmbH
GERMANY	CGI Deutschland B.V. & Co. KG
GERMANY	DATAKOM Gesellschaft für
GERMANY	GAF AG
GERMANY	Industrieanlagen-Betriebsgesellschaft mbH (IABG mbH)
GERMANY	INTEC Industrie-Technik
GERMANY	Maltego Technologies GmbH
GREECE	
GREECE	INTEROPERABILITY SYSTEMS INTERNATIONAL HELLAS S.A. (SCYTALYS SA)
GREECE	OTE (HELLENIC TELECOMMUNICATIONS ORGANIZATION) S.A.
GREECE	WHITESTEPS TECHNOLOGIES S.A.
HUNGARY	
HUNGARY	EURO ONE Szamitastechnikai Zrt.
HUNGARY	Kontron Hungary Kft.
HUNGARY	Sysman Information Technologies Co. Ltd.
ITALY	
ITALY	e-GEOS S.p.A
ITALY	Leonardo S.p.A
ITALY	Moveax S.r.l.
ITALY	Netgroup SpA
ITALY	SIPAL Spa
LATVIA	
LATVIA	DATI Group, LLC
LATVIA	I SIA
LITHUANIA	
LITHUANIA	UAB Elsis TS

NETHERLANDS	Bitsiel B.V.
NETHERLANDS	Imagem NL B.V.
NETHERLANDS	Firejob B.V.
NETHERLANDS	Network Innovations B.V.
NETHERLANDS	Science and Technology BV
NORTH MACEDONIA	Elikosoft Rade DOOEL
NORTH MACEDONIA	Kabtel Dooel Skopje
NORWAY	Ambio AS
NORWAY	Fynd Reality AS
NORWAY	T-Kartor Norway AS
POLAND	DEVTALENTS SP. ZO.O.
POLAND	EXENCE SA
POLAND	ISCG Sp. z o.o.
POLAND	Konwerga Sp.z o.o.
POLAND	TELDAT Sp.z.o.o. sp.k
PORTUGAL	BRIDGE351
PORTUGAL	ESRI Portugal
PORTUGAL	Indra Sistemas Portugal S.A.
ROMANIA	ARCTIC STREAM
ROMANIA	BETTER QUALITY ASSURANCE SRL
ROMANIA	MARCTEL - S.I.T. SRL
SLOVAKIA	Aliter Technologies a.s
SLOVAKIA	InterWay, a.s.
SLOVAKIA	SPOJNET s.r.o
SPAIN	AICOX Soluciones S.A.
SPAIN	FUTURE SPACE, S.A.
SPAIN	GMV AEROSPACE AND DEFENCE S.A.U.
SPAIN	KRC Espanola S.A.
SPAIN	NTT DATA
SPAIN	Soffid IAM S.L.
SPAIN	Sopra Steria Espana SA
TÜRKİYE	ASELSAN ELEKTRONİK SANAYİ VE TİCARET ANONİM ŞİRKETİ
TÜRKİYE	Aydin Yazilim ve Elektronik Sanayi A.S. (AYESAS)
TÜRKİYE	BARİKAT İNTERNET GÜVENLİĞİ A.Ş.
TÜRKİYE	CTech Information Technologies Ltd

TÜRKİYE	E4E Elektronik Muhendislik Yazilim Tasarim A.S.
TÜRKİYE	Forte Information Communication Technologies and Defense Industry A.S.
TÜRKİYE	OBSS Teknoloji A.S.
TÜRKİYE	ONUR Yüksek Teknoloji A.S
TÜRKİYE	TUBİTAK BİLGEM TÜRKİYE BİLİMSEL VE TEKNOLOJİK ARAŞTIRMA KURUMU BAŞKANLIĞI
UNITED KINGDOM	BAE Systems (Operations) Limited
UNITED KINGDOM	HEO Robotics UK Ltd.
UNITED KINGDOM	IT Bus Limited
UNITED KINGDOM	Metrea Mission Data Ltd.
UNITED KINGDOM	Paradigm Communication Systems Limited
UNITED KINGDOM	Total IA Ltd.
UNITED KINGDOM	Technology Transformation Group
UNITED STATES	Business Integra Technology Solutions, Inc.
UNITED STATES	CDW Government LLC
UNITED STATES	Eventcentric, Inc.
UNITED STATES	Geospatial Consulting Group International
UNITED STATES	GLOBECOMM SYSTEMS INC.
UNITED STATES	Intelligent Waves LLC
UNITED STATES	JTEK Data Solutions, LLC
UNITED STATES	Leidos, Inc.
UNITED STATES	Maxar Intelligence Inc.
UNITED STATES	Oracle America, Inc.
UNITED STATES	Orgro, Inc.
UNITED STATES	Oxford Computer Group LLC
UNITED STATES	Raytheon Technologies
UNITED STATES	Regan Technologies Corporation
UNITED STATES	Trace Systems Inc.
UNITED STATES	UltiSat, Inc.