

To: All Prospective Bidders

Subject: Invitation For Bids (IFB) – IFB-424209-IEAC – Information Environment Assessment Capability (IEAC)

References:

- A. AC/4-D/2261, IC-NSIP Procedures for International Competitive Bidding, dated 12 January 1996
- B. AC/4-D/2261-ADD2(1996 EDITION), IC Policy for Conducting International Competitive Bidding Using Best Value Evaluation Methodology Post-Trial Period Procedures, dated 24 July 2009
- C. AC/4-D(2008)0002-REV2, IC, Procedures and Practices for Conducting NSIP International Competitive Bidding Using Best Value Methodology, dated 15 July 2015
- D. BC D(2018)0004-FINAL, BC Budget Procurement Guidance, dated 29 January 2018
- E. NCIA/ACQ/2024/NCIA/ACQ/2024/07589, Notification of Intent

Dear Prospective Bidders,

1. The NATO Communications and Information Agency (NCIA) hereby invites your firm to participate in an Invitation For Bids (IFB), for the provision of: an Information Environment Assessment Capability (IEAC) Data Service.
2. The award will be based on the IFB being evaluated using best value methodology in accordance with the selection criteria set forth in Book I: Bidding Instructions.
3. This solicitation represents an opportunity for your company to contribute its expertise and capabilities in support of NATO's critical mission. By participating, you will be part of a competitive process that values excellence and innovation.
4. The bid closing date and time for this IFB is on or before **Monday, 28 April 2025 at 12:00 hours Central European Time (CET)**. Please ensure that your submission reaches us before this date and time, late submissions may not be considered.
5. The solicitation package includes:
 - 5.1. Book I: Bidding Instructions
 - 5.2. Book II: Prospective Contract:
 - a. Part I: Contract Signature Page
 - b. Part I: Schedule of Supply and Services
 - c. Part II: Contract Special Provisions
 - d. Part III: Contract General Provisions
 - e. Part IV: Statement of Work with Service Requirements Specification
6. The security classification of this IFB is NATO UNCLASSIFIED. This Invitation For Bids remains the property of the NCIA and shall be protected in accordance with the applicable national security regulations.

7. You are requested to complete and return the enclosed acknowledgement of receipt within seven (7) calendar days from the date of this IFB, informing the NCIA of your firm's intention to bid. Your firm is not bound by its initial decision and if you decide to reverse your stated intention at a later date, you are requested to advise the point of contact listed below via email.
8. We encourage you to carefully review the solicitation package and its associated documents to ensure compliance with our requirements.
9. If you have any questions or require clarifications regarding this solicitation, we have provided a dedicated Questions and Answer Form in Book I for your convenience. Please submit your inquiries in accordance with the specified guidelines.
10. Your participation in this solicitation is highly valued, and we look forward to receiving your proposal. By joining forces with NATO, you contribute to the security and stability of our alliance.
11. Should you decide to participate, please submit your bid in accordance with the instructions provided in Book I by the specified bid closing date.
12. Prospective Bidders are advised that the NCIA reserves the right to cancel, withdraw, or suspend this IFB at any time in its entirety without incurring any repercussions, or liabilities.
13. The NCIA bears no liability for solicitation preparation costs incurred by firms or any other collateral bid preparation costs.
14. The reference for the Invitation For Bids is IFB-424209-IEAC, and all correspondence concerning this Invitation For Bids should reference this number.
15. Your Point of Contact for all information concerning this IFB is Tiago Brito, NCIA Contracting Officer who may be reached at:

IFB-424209-IEAC@ncia.nato.int
16. In accordance with the NATO Management of Non-Classified NATO Information policy (C-M(2002)60), this IFB-424209-IEAC shall not be published on the internet.
17. Thank you for your attention to this important opportunity. We anticipate your active involvement in this process and your commitment to upholding the highest standards of excellence.

FOR THE CHIEF OF ACQUISITION:

Tiago Brito

Digitally signed by Tiago
Brito
Date: 2025.02.28 14:39:34
+01'00'

Tiago Brito
Contracting Officer
NATO Communications and
Information Agency (NCIA)

Enclosures: Five (5)

Attachment A to IFB-424209-IEAC: Acknowledgement of Receipt of Invitation For Bids

Attachment B to IFB-424209-IEAC: Distribution List

Attachment C to IFB-424209-IEAC: Bidders List

Attachment D to IFB-424209-IEAC: Book I Bidding Instructions (separate file)

Attachment E to IFB-424209-IEAC: Book II Prospective Contract (separate file)

ATTACHMENT A.
ACKNOWLEDGEMENT OF RECEIPT OF INVITATION FOR BIDS
IFB-424209-IEAC

Please complete, sign and return by email (scanned to PDF) by **12:00 hours Central European Time (CET) on 3/7/2025**
to: IFB-424209-IEAC@ncia.nato.int

We hereby advise that we have received Invitation For Bids IFB-424209-IEAC on [\[Click to enter a date\]](#), together with all enclosures.

PLEASE CHECK ONE:

- ☐ As of this date and without commitment on our part, we do intend to submit a bid.
- ☐ We do not intend to submit a bid.
- ☐ We are reviewing the requirements of the IFB and will notify you of our decision as soon as possible.

Signature: _____

Printed Name: _____

Title: _____

Company: _____

**ATTACHMENT B.
DISTRIBUTION LIST - IFB-424209-IEAC**

NATO Delegation (Attn: Infrastructure Adviser):

- Albania
- Belgium
- Bulgaria
- Canada
- Croatia
- Czechia
- Denmark
- Estonia
- Finland
- France
- Germany
- Greece
- Hungary
- Iceland
- Italy
- Latvia
- Lithuania
- Luxembourg
- Montenegro
- The Netherlands
- North Macedonia
- Norway
- Poland
- Portugal
- Republic of Türkiye
- Romania
- Slovakia
- Slovenia
- Spain
- Sweden
- United Kingdom
- United States

NATO HQ

- NATO Office of Resources

**Principle Contracting Officer
Project Manager
CAB Mailbox
All NATEXs**

**ATTACHMENT C.
FINAL BIDDER'S LIST - IFB-424209-IEAC**

Country	#	Nominated Bidders
Belgium	1.	ACCENTURE
Belgium	2.	Amazon Web Services Belgium
Belgium	3.	CENTRAL SPACE AGENCY
Belgium	4.	CYPROS C
Belgium	5.	DELAWARE CONSULTING
Belgium	6.	DELOITTE CONSULTING AND ADVISORY
Belgium	7.	EVIDEN BELGIUM
Belgium	8.	MICROSOFT
Belgium	9.	ORACLE
Belgium	10.	Savaco
Bulgaria	11.	Lirex BG
Bulgaria	12.	Musala Soft
Bulgaria	13.	Telelink Business Services
Canada	14.	Compusult Limited
Canada	15.	Deloitte Canada
Canada	16.	Samdesk Canada, Inc.
Canada	17.	Atreides Caseri Inc.
Croatia	18.	Ericsson Nikola Tesla d.d.
Croatia	19.	King ICT d.o.o
Czechia	20.	Arkoma Systems a.s.
Czechia	21.	DATERA s.r.o
Estonia	22.	Nortal AS
Finland	23.	61N Solutions Oy
Finland	24.	DIGIA FINLAND OY
France	25.	AIRBUS Defence and Space SAS
France	26.	Bloom Social Analytics
France	27.	Capgemini Technology Services
France	28.	Chapsvision
France	29.	Sopra Steria Group
France	30.	Storyzy
France	31.	Thales SIX GTS France SAS
France	32.	Wayakat
Germany	33.	DXC Technology Deutschland GmbH
Germany	34.	ESG Elektroniksystem- und Logistik-GmbH
Germany	35.	Maltego Technologies GmbH
Germany	36.	Materna Information & Communications SE
Germany	37.	NV5 Geospatial Solutions GmbH
Greece	38.	Space Hellas

Country	#	Nominated Bidders
Italy	39.	IPS S.p.A
Italy	40.	SIMETEL SPA
Poland	41.	Asseco Poland S.A.
Portugal	42.	AXIANSEU II DIGITAL CONSULTING, S. A.
Slovakia	43.	Aliter Technologies, a. s.
Spain	44.	GMV AEROSPACE AND DEFENCE S.A.U.
Spain	45.	intelligence risk monitoring analytics sa
Spain	46.	Telefónica Soluciones de Informática y Comunicaciones de España, S.A.U.
The Netherlands	47.	DXC Technology B.V.
The Netherlands	48.	NCIM Groep
The Republic of Türkiye	49.	ASELSAN A.S
The Republic of Türkiye	50.	ASELSANNET ELEKTRONİK VE HABERLESME-SİS.SAN.TİC.İNS. VE TAAH.A.S.
The Republic of Türkiye	51.	E4E ELEKTRONİK MUHENDİSLİK YAZILIMTASARIM A.S.
The Republic of Türkiye	52.	HAVELSAN CORPORATION
The Republic of Türkiye	53.	OBSS TEKNOLOJİ ANONİM ŞİRKETİ
The Republic of Türkiye	54.	SMARTİCT BİLİŞİM A.S.
The Republic of Türkiye	55.	TUBİTAK BİLGEM
The United Kingdom	56.	Northrop Grumman UK (Ltd.)
The United Kingdom	57.	Dataminr Ltd UK
The United Kingdom	58.	ExTrac AI Limited
The United Kingdom	59.	Janes (Jane's Group UK Limited)
The United Kingdom	60.	PA Consulting
The United Kingdom	61.	Runtime Collective Ltd (trading as Brandwatch
The United Kingdom	62.	Logically Ltd
The United Kingdom	63.	Intelligence Management Support Services Limited
The United Kingdom	64.	ROWDEN TECHNOLOGIES LTD
The United Kingdom	65.	Adarga Limited
The United Kingdom	66.	Entserv UK Limited, t/a DXC Technology

Country	#	Nominated Bidders
The United States	67.	Agenda, LLC.
The United States	68.	Authentic8, Inc.
The United States	69.	Babel Street Inc.
The United States	70.	Danti AI, Inc.
The United States	71.	Deloitte & Touche LLP
The United States	72.	dMetrics Inc.
The United States	73.	Environmental Systems Research Institute, Inc.
The United States	74.	Filter Labs, Inc.
The United States	75.	Fraym, Inc.
The United States	76.	Graphika LLC
The United States	77.	Logically AI Inc.
The United States	78.	ManpowerGroup Public Sector, Inc
The United States	79.	Meltwater News US Inc.
The United States	80.	Morgan 6, LLC
The United States	81.	PeakMetrics, Inc.
The United States	82.	Primer Federal, Inc.
The United States	83.	Research Innovations Incorporated
The United States	84.	Skopenow, Inc.
The United States	85.	SocialTrendly, Inc. DBA Blackbird.AI
The United States	86.	Vannevar Labs, Inc.