



**NATO INTELLIGENCE, SURVEILLANCE AND
RECONNAISSANCE FORCE**

**FORCE DE RENSEIGNEMENT, SURVEILLANCE ET
DE RECONNAISSANCE DE L'OTAN**

J8 Financial Branch
Purchasing and Contracting Section
Strada Provinciale 69 - 96016 Lentini (SR) - Italy



TO: BC's Distribution List for Invitation for International Competitive Bidding

DATE: 06 March 2025

SUBJECT: Notification of Intent (NOI) to issue an Invitation for International Bidding (IFIB) for the provision of Electricity at NISRF, Sigonella AFB, Italy.

REFERENCE: Bi-SC Procurement Directive 060-070 dated 30 June 2015

1. In accordance with the stipulations of the Bi-Sc Procurement Directive 60-70, Annex C, the following information is provided on an Invitation for International Bidding (IFIB) that this Headquarter has the intention to release:

IFIB Reference: ACO-NISRF-25-10

Type of Contract: Supply Contract

Requirement The purpose of this Invitation for International Bidding (IFIB) is to award a contract to provide Electricity at NISRF Sigonella.

Period of Performance: Base Contract: 1 July 2025 – 30 June 2028 (36 months).

Bidding Procedure: Lowest Price-Technically Compliant Bid. Competition will be conducted on ACO Electronic Bidding Portal (<https://aco.procureware.com>). "Eligible firms who are interested to participate in this competition are invited to apply for registration on the ACO eBid portal unless they already hold the status of approved/registered vendor".

Funding: Military Budget (BC 167)
167.2025.721321.AG.E07.ED1.AGS.000.E01.020.000
Estimated Contract Value: 5M Eur. (36 months).

Issue Date: April 2025, (Tentative)

Bid Closing Date: May 2025, (Tentative)

Eligibility: Governmental or Commercial entities (1) that originate and are chartered/incorporated within NATO-member nations, (2) that maintain a professionally active facility (office, factory, laboratory, etc.) within NATO member nations and (3) that provide the funding for the aforementioned requirement. Companies which have performed at least one contract within the last three years substantially similar in scope and value to the requirement described in the solicitation.

Delivery location(s): Sigonella AFB – (Italy)

Partial bidding: Partial Bidding is not authorized.

Website: <https://aco.procureware.com>; Interested firms are invited to apply for registration on the ACO procure-ware portal unless they already hold status of approved vendor on the portal.

2. This HQ will directly submit this IFIB using the ACO eBid portal to all potential bidders and will provide a short information notice of the tender documents on the Web sites above. Firms that have already been identified are listed in the NOI Annex.
3. NATO Delegations are hereby invited to nominate, **by email and before 3rd April 2025**, the name, full address, Point of Contact, e-mail, telephone number, of other potential bidders established within their respective countries. These and any other correspondence hereto are to be addressed to:

NATO Intelligence Surveillance and Reconnaissance Force

J8 FINANCE – Purchasing and Contracting Section

Attn: First Lieutenant – Eugenio LATELLA Contracting Officer

Strada Provinciale 69 – 96016 Lentini (SR) - Italy

Tel: +39-095-825-5085

Email: eugenio.latella@nisrf.nato.int

4. In order to preserve the integrity of the acquisition process, NATO Delegations are kindly requested not to distribute the list of the potential bidders which is provided in the Annex to this NOI.

OF-1 Eugenio LATELLA
NISRF Contracting Officer

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ANNEX: List of Potential Bidders already identified by NIRSF

N.	Name	Address	Post Code	City	VAT Number	Country	Telephone	E-Mail
1	AGSM ENERGIA S.p.A.	Lungadige Galtarossa 8	37133	Verona (VR)	02968430237	ITA	+39 045 8677979	giulia.mazzanti@agsmait.it ; nicola.galvan@agsmait.it
2	EDISON ENERGIA S.p.A.	Foro Buonaparte, 31	20121	Milano (MI)	08526440154	ITA	+39 331 6187138 +39 02 62221	gare.edisonenergia@pec.edison.it angelica.tritto@edison.it
3	ENEL ENERGIA S.p.A.	Viale Regina Margherita, 125	00198	Roma (RM)	15844561009	ITA	+39 327 1993085 +39 329 8529655	b2g.teamgare@enel.com
4	A2A ENERGIA S.p.A.	Corso di Porta Vittoria, 4	20122	Milano (MI)	12883420155	ITA		PA.A2Aenergia@a2a.eu
5	HERA COMM S.p.A.	Via Molino Rosso, 8	40026	Imola (RE)	03819031208	ITA	+39 335 6966393 +39 054 2843365	paolo.nascetti@gruppohera.it
6	DUFERCO ENERGIA S.p.A.	Via Paolo Imperiale, 4	16126	Genova (GE)	01016870329	ITA	+ 39 010 27560320 + 39 010 27560685	s.buccini@dufercoenergia.com s.derossi@dufercoenergia.com gare@dufercoenergia.com
7	ENI PLENITUDE S.p.A.	Via Giovanni Lorenzini, 4	20139	Milano (MI)	12300020158	ITA	+39 327 9012742	laura.cattaneo@eniplenitude.com daniela.nicotra@eniplenitude.com maurizio.celeghin@eniplenitude.com
8	IBERDROLA CLIENTI ITALIA SRL	Piazzale dell'Industria, 40b	00144	Roma (RM)	10246981004	ITA	+39 349 9788246	sfantuz@iberdrola.it fscotti@iberdrola.it
9	IREN MERCATO S.P.A.	Via SS. Giacomo e Filippo, 7	16122	Genova (GE)	02863660359	ITA	+39 011 558 155 +39 340 7501033 +39 339 7376900	irenmercato@pec.gruppoiren.it gianluigi.lazzari@irenmercato.it davide.salanti@irenmercato.it
10	SHELL ENERGY ITALIA SRL	Via Vittor Pisani, 16	20124	Milano (MI)	04522681008	ITA	+39 335 8724808	shell.energyitalia@legalmail.it

DISTRIBUTION LIST FOR NOIs NS LAN TO NATO DELEGATIONS/IS-NOR:

NAME	NS E-mail address
NATO IS-NOR	nor@hq.nato.int
Mailbox Albanian Delegation	albania.mailbox@HQ.NATO.INT
Mailbox Belgian Delegation	BE.DEL.Mailbox@HQ.NATO.INT
Mailbox Bulgarian Delegation	BulgarianDelegation.Mailbox@HQ.NATO.INT
Mailbox CA Joint Delegation	CA.DEL.Mailbox@HQ.NATO.INT
Mailbox Croatian Delegation	CroatianDelegation.Mailbox@HQ.NATO.INT
Mailbox Czech Delegation	CZ.Del.Mailbox@HQ.NATO.INT
Mailbox Danish Delegation	DE.DEL.Mailbox@HQ.NATO.INT
Mailbox Estonian Delegation	EstonianDelegation.Mailbox@HQ.NATO.INT
Mailbox French Del - Section Finances	FR.DELFinances.Mailbox@HQ.NATO.INT
Finnish Permanent Mission to NATO	Finnishdelegation.mailbox@hq.nato.int
Mailbox German Delegation	GE.Del.Mailbox@HQ.NATO.INT
Mailbox Greek Delegation	GR.Del@HQ.NATO.INT
Mailbox Hungarian Delegation	M.HungarianDelegation@HQ.NATO.INT
Mailbox Icelandic Delegation - Milrep	IC.Del.Mailbox@HQ.NATO.INT
Mailbox Italian Delegation	IT.DEL.Mailbox@HQ.NATO.INT
Mailbox Latvian Delegation	LatvianDelegation.Mailbox@HQ.NATO.INT
Mailbox Lithuanian Delegation	LithuanianDelegation.Mailbox@HQ.NATO.INT
Mailbox Luxembourg Delegation	Luxembourg.Mailbox@HQ.NATO.INT
Mailbox Montenegrin Delegation	montenegrinjointdelegation.mailbox@hq.nato.int
Mailbox North Macedonian Delegation	NorthMacedoniaDelegation@hq.nato.int

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Mailbox Netherlands Delegation	NL.Del.Mailbox@HQ.NATO.INT
Mailbox Norwegian Delegation	NO.Del@HQ.NATO.INT
Mailbox Polish Delegation	PolishDelegation.Mailbox@HQ.NATO.INT
Mailbox Portuguese Delegation	PO.Del.Mailbox@HQ.NATO.INT
Mailbox Romanian Delegation	RomanianDelegation.Mailbox@HQ.NATO.INT
Mailbox Slovak Delegation	LO.DEL@HQ.NATO.INT
Mailbox Slovenian Delegation	SlovenianDelegation.Mailbox@HQ.NATO.INT
Mailbox Spanish Delegation	SP.Del.Mailbox@HQ.NATO.INT
Mailbox Permanente Representation of Sweden	SwedishDelegation.Mailbox@hq.nato.int
Mailbox Turkish Delegation	TU.del.Mailbox@HQ.NATO.INT
Mailbox UK Joint Delegation	UKJointDelegation.Mailbox@HQ.NATO.INT
Mailbox United States Del (Mission)	US.DelMission.Mailbox@HQ.NATO.INT